

## **WELCOME TO LAFAYETTE HEALTH CLUB!**

We would love have you join us as an employee of LHC in providing the best service to our members and clients. Below is an overview of employee expectations. Please contact me for more information on compensation packages and with any additional questions!

In Good Health,

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### As an Employee of LHC, you are expected to:

- Be pro-active and friendly in assisting members and selling our services
- Complete all responsibilities required by Front Desk staff as listed on the daily checklists
- Keep your CPR & AED certifications current and provide a copy to LHC
- Attend at least 1 of each of the following classes quarterly to help you sell LHC's extra fee services. Must take 1<sup>st</sup> class within 2 months of employment start date:
  - 1) Pilates Equipment class
  - 2) GTS (Gravity Training System) class
  - 3) DMS (Deep Muscle Stimulator) session
  - 4) Other extra fee services/classes we offer on an ongoing basis

### As an Employee of LHC, you will receive:

- Unlimited Complimentary classes at LHC, provided space is available. LHC members and clients take priority over LHC staff or instructors.
- Complimentary Extra Fee Classes/Services (Pilates equipment, GTS, DMS), if approved by instructor & space available. LHC members and clients take priority over LHC staff or instructors.
- Wholesale or Discount Prices on most products LHC sells
- Quarterly Staff Meetings & Trainings on procedure, sales, customer service, etc
- Bonuses for bringing in new clients who sign up on EFT or purchase packages
- Bonuses for exceeding average monthly revenue by 10%
- Quarterly Performance Reviews & Annual Performance Review for Payment Increase